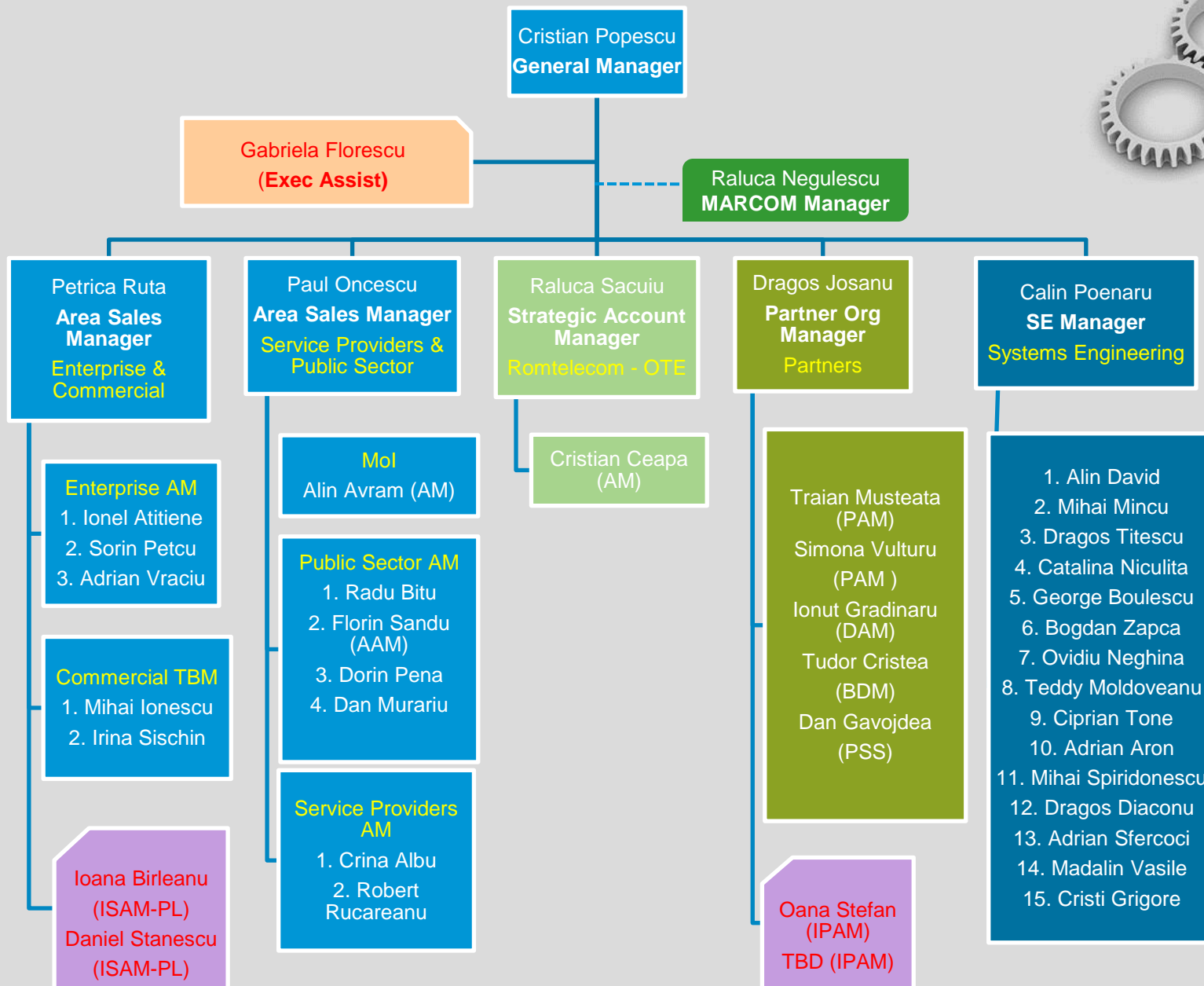
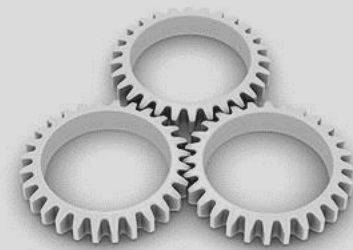


# Romanian Partner Summit 2011

17<sup>th</sup> – 18<sup>th</sup> of February

Predeal, Romania



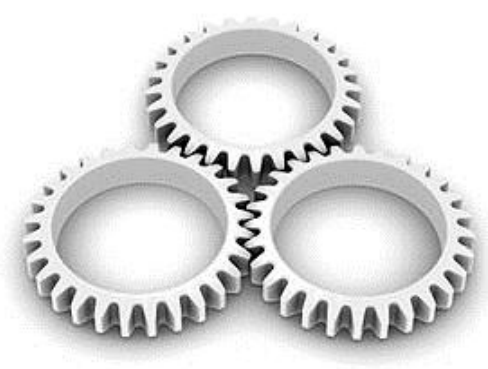


# The new normal



- More with less
- Flexibility, agility and compliance
- Businesses are depending more and more on IT&C

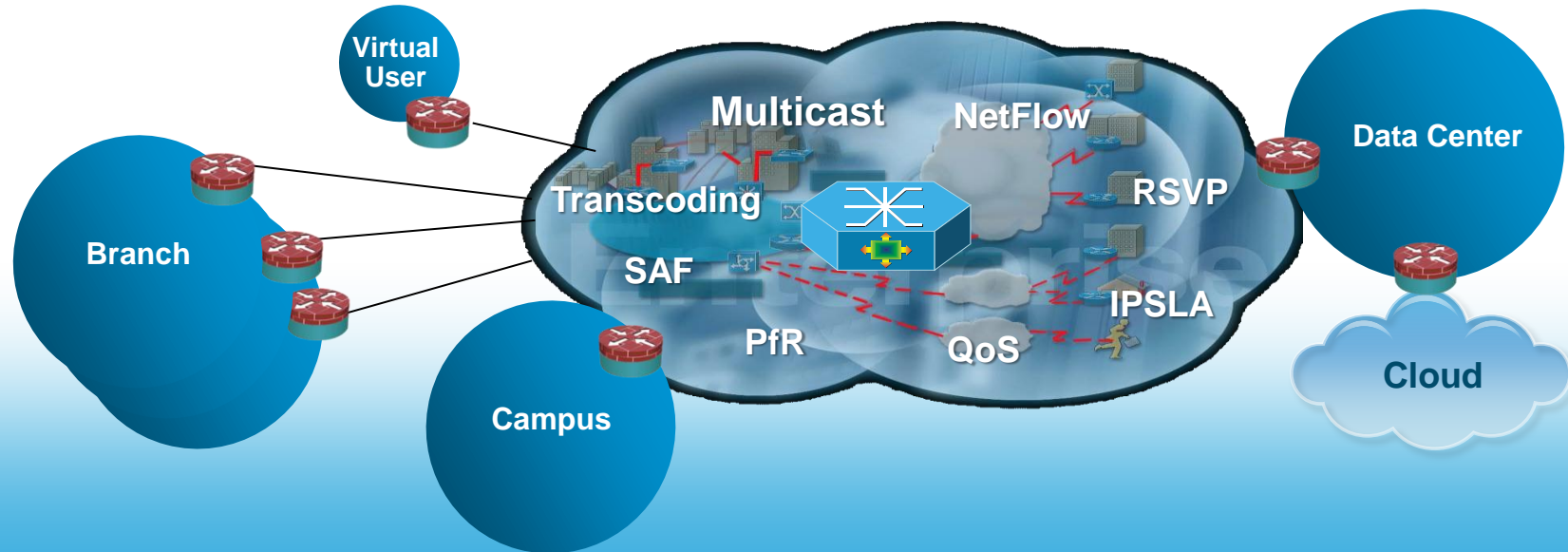
# Our approach for growth



- Customer and business intimacy
- New business models

# Cloud-Readying Your Borderless Network

End-to-End, Optimized Service and Application Delivery



## Market Transitions:

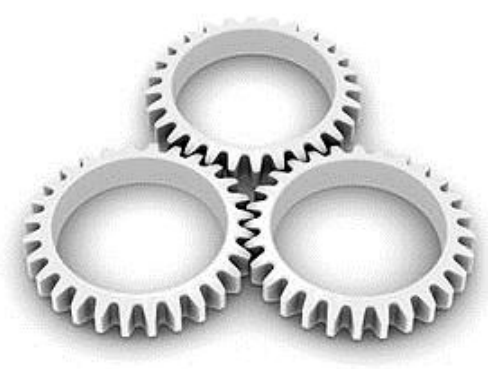
- Cloud infrastructure and services
- Desktop virtualization
- Video growth
- Proliferation of mobile devices



## Routing Infrastructure to Deliver:

- Optimal experience - app performance
- Any endpoint - wired-wireless
- Business continuity – app survivability
- Resource optimization – WAN, footprint

# Our approach for growth



- Customer and business intimacy
- New business models
- The effect of video
- Network is the platform

Thank you.

